



Transform Your Revenue Strategy

Duetto provides dynamic, intelligent revenue strategy solutions to the world's leading hotels. Leveraging cutting-edge, cloud-based technology combined with a feature-rich product set and unparalleled expertise in revenue strategy, Duetto enables hotels to dramatically enhance revenue, resource and business mix decisions, and optimize total hotel profitability.

INTELLIGENT PRICING

With today's compressed booking windows and distribution complexities, pace of bookings measurements alone are no longer enough to adequately predict demand and price elasticity. Duetto increases forecast accuracy and revenue with:

 **Powerful Insights from New Data Sets**
Receive real-time data on web shopping regrets & denials, customer reviews, social media, air traffic, weather, and more.

 **Open Pricing Capabilities**
Optimize mix and independently yield all channels. Leverage price elasticity regardless of market segment. Keep OTA channels open, float pricing to demand and maximize rates while continuing to enjoy the "billboard effect."

 **User Control**
Retain flexibility to incorporate critical insights— flag special events or circumstances, re-segment, or easily create on-demand Excel-exportable custom reports with Duetto's report builder.

 **Transparent Recommendations**
Learn and improve with Duetto's historical forecast accuracy report. Drill down on individual reservations and pricing recommendations.

 **Price Elasticity Scenario Testing**
Automate experimental testing and uncover new opportunities to increase rates on days without unconstrained demand, which otherwise typically default to a minimum price leaving money on the table.

SMART ALERTS

Duetto's smart alert engine continually monitors and interprets, highlighting areas of need. Eliminate time-intensive "data mining" and respond in real-time to dynamic market conditions and distribution complexities. Duetto delivers customizable notifications covering unusual pick up deviations, market abnormalities, channel outages, competitor rate changes, spikes in shopping regrets & denials and more. Since Duetto is 100% cloud-based users can log in anytime, anywhere, even on a tablet, and take immediate action.

SHARED INTELLIGENCE

Revenue management, sales & marketing, operations and management executives all log in and share the same data, leveraging valuable intelligence. Advanced forecasting and collaboration allows innumerable opportunities for better decision-making. Enable sales & marketing to target campaigns 3-6 months out when there is still time to address need periods and pull unnecessary offers.

RAPID INNOVATION

Thanks to a modern cloud architecture, Duetto users are always on the same and latest product instance. Duetto's highly regarded engineering team dedicates 100% of development time on new features vs. servicing historical versions. Product upgrades are delivered seamlessly on a weekly basis with zero system downtime.



Book your future - with Duetto
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Duetto Delivers the Market-Leading Edge

DUETTO EDGE™ FEATURES

- ◆ Profit-Based Optimization
- ◆ Consumer-Centric Data Sets
- ◆ Smart Alerts
- ◆ Temporary Forecast Overrides (Scenario Testing)
- ◆ Unconstrained Demand Forecast
- ◆ Independently Yieldable Segments
- ◆ Independently Yieldable Room Types
- ◆ Flexible Segmentation
- ◆ Historical Booking Data
- ◆ Arrivals, Departures and Stay-Through Forecasts
- ◆ Constrained Financial Forecasting
- ◆ Historical Forecast Accuracy Reporting
- ◆ Competitor Rates
- ◆ Configurable Pricing Rules
- ◆ Group Displacement Model
- ◆ Group Business Block Allocation Management & Special Events Tracking
- ◆ No-Shows Forecast & Overbooking Limit Configuration
- ◆ Rate Protection Thresholds
- ◆ Individual Reservation Details
- ◆ STAR Report Integration

REPORTING

- FORECASTING** - Financial Forecast, Performance vs. Budget, Forecast History, Forecast History Error, Operations
- ON THE BOOKS** - Market Segment, Room Type, Production
- BOOKING PACE** - Pace, Yielding, Lost Business
- HISTORICAL** - STAR, Hotel Performance
- AUDITING** - Lost Business Detail, Rate Change Activity

PLATFORM

MULTI-TENANT CLOUD ARCHITECTURE

No installation or maintenance is required, all users are on the latest product instance and new releases are free and frequent. Duetto maintains best-in-class practices on security and availability at all levels of the technology stack.

PRICING

SIMPLE PAY-AS-YOU-GO PRICING

No hidden fees and no lock-in commitments. Duetto's all-inclusive cost of service - \$10 per room per month - covers setup, training, product upgrades and unlimited ongoing professional support from Duetto's seasoned industry experts.



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